

Solid Ink Printers and  
Multifunction Printers



Xerox® ColorQube Printers  
and Multifunction Printers  
It's time to rethink your ink.



# Xerox® Solid Ink Printers and Multifunction Printers

**Only Xerox® can deliver on the promise of affordable color for every document, every day.** Xerox® has the patented Solid Ink technology to make it practical. Built from the start for high-performance office color printing, our Solid Ink technology has a 20-plus-year track record of reliability. Solid Ink is simple to use, produces stunning color print quality, produces less waste, and enables low cost color for small businesses and global corporations alike. Give your team the full advantage of Solid Ink, and get every Xerox® innovation and advanced feature across our lineup of Solid Ink printers and multifunction printers.

Spectacular color quality, more affordable than ever. That's Xerox® Solid Ink.

We make it possible. You get the credit.

## The Solid Ink Lineup

Great color, low environmental impact and advanced ease-of-use for your workteam.



ColorQube 8570



ColorQube 8700

Incredibly low total-cost-of-ownership for high volume office environments.



ColorQube 8870



ColorQube 8900



ColorQube 9301/9302/9303



## Make everyday business more colorful.

**In the business world, nothing's really black and white.** That's why you need color — to clarify, to emphasize, to stand out. And with our lineup of ColorQube Solid Ink printers and multifunction printers, colors are vibrant, glossy and perfect for all office documents when the “right” colors are a must.

- **Consistent color.** No other technology delivers such exceptionally consistent color, print after print — important for long print jobs or multiple prints of the same page. Solid Ink also prints consistently printer to printer. That means documents printed at the branch office look exactly as they do when printed at headquarters.
- **More color possibilities.** Xerox® Solid Ink prints a wider range of colors than most color laser devices. Count on Solid Ink technology to accurately print the colors you expect, with the smoothest blends and gradients — even tricky mid-tones like sky and skin.
- **Professional-quality color matching.** When color accuracy is a must, built-in PANTONE® spot-color correction tables ensure quick and easy PANTONE color matching. Get true renditions of important business colors — like your logo.



Original photo not right? Use the Color By Words drop-down list and choose “yellow-green colors a lot more green,” and “red colors a lot more saturated.” Picture-perfect results.

### Color By Words: Unique color control

Have you ever wanted to change the color of one object or area in a printout without affecting the rest of the page? With the Color By Words feature there is no need to go back to square one and manipulate source files. You simply select the desired color modifications from a drop-down list, and Color By Words will adjust your printout.



Solid Ink: 19 lbs; Laser: 223 lbs; Total waste produced from printing 4,000 pages per month for 4 years.

## Make your office greener.

**It's all made possible with Xerox® Solid Ink**, the office color solution with a cartridge-free design and minimal packaging. That simple combination means less to manufacture, drastically reduced waste, and less storage space for better transportation efficiency — saving you shipping costs while lessening the environmental impact\*.

- **Fewer consumables.** No big, bulky print cartridges, or fusers, fuser oil or imaging units found in a typical color laser printer. Besides Solid Ink sticks the only other replaceable item is a maintenance roller/cleaning unit, which lasts for tens of thousands of pages and only needs to be replaced a few times throughout the life of your device.
- **Think globally. Act locally.** Solid Ink packaging is made from post-consumer waste that can be recycled locally where options are available.
- **EarthSmart print driver settings.** Easy-to-use print-driver gauge allows you to choose the most environmentally conscious print settings.
- **ENERGY STAR® qualified.** All ColorQube devices meet the stringent ENERGY STAR requirements for energy usage.
- **Bio-derived ink.** Xerox Solid Ink has been certified to have 30% bio-derived renewable material content by the National Association of Printing Ink Manufacturers (NAPIM).
- **Recycled paper welcome.** With Solid Ink, there's no need for "special" recycled paper. Print on any recycled stock — or almost any media, period — and get vibrant, high-quality color. Plus, Solid Ink printouts are completely recyclable.
- **Bundled GreenPrint software.** The standard GreenPrint tool automatically detects unnecessary pages, such as those with only a web address or a meaningless picture, and lets you select the pages you actually need to print, helping you reduce paper and toner usage.
- **Efficient printing.** The Solid Ink imaging process is extremely efficient, producing nearly 100 percent ink-to-page transfer during normal printing.

\*Cartridge-free Solid Ink: Less to manufacture, no empty toner cartridges to dispose or recycle, and less storage space required than comparable laser devices. Solid Ink printers produce up to 90 percent less printing waste during use than comparable laser devices.



## Business-enhancing ease of use and security.

**Superior color made easy.** Whether you need robust printing or the additional capabilities that come with a true multifunction powerhouse, our ColorQube devices make office life easier, and more secure, than ever. And with workgroup-pleasing productivity as the benchmark, you're assured that every feature, function and design consideration exists to help your staff happily produce its best work, securely.

- **Your solid advantage.** Xerox® Solid Ink sticks are cartridge-free and engineered for maximum ease of use. Each Solid Ink color is uniquely shaped for easy drop-in loading, and ink can be topped off at any time — no downtime to reload.
- **No mess.** Solid Ink is non-toxic, safe to handle, and won't stain clothes, skin or furniture.
- **Easy administration.** Xerox® CentreWare® Internet Services, a web server built into the device, simplifies installation, cloning and network administration, and provides quick access to device and job status, accounting information and online support.
- **Save valuable real estate.** Solid Ink packages are small enough to easily fit in your desk drawer. There's no need to take up an entire cabinet with printer supplies.
- **Ready when you are.** Our Intelligent Ready technology monitors usage history and automatically warms up just before the first page of the day is anticipated.
- **Erase sensitive information.** Hard disk overwrite electronically erases image data stored on the hard drive.
- **Keep documents safe.** Ensure your data stays secure with AES 256-bit encryption that meets current FIPS 140-2 requirements, and require a password to open and view a sensitive document by scanning to password-protected PDF.
- **Prevent unauthorized access.** Restrict usage by validating user names and passwords with Network Authentication. Additionally, Xerox® Smart Card Authentication options require card-based identification to protect the device from unauthorized users.
- **End-to-end protection.** Ensure device security with full system Common Criteria (ISO 15408) certification (pending). And with Xerox's proactive response system, quick updates are provided whenever potential vulnerabilities are identified.

### Xerox® Workflow Solutions make your office more productive

Transform the way your organization gets vital work done with the power of Xerox® Workflow Solutions. When people work efficiently, in less time and with fewer steps, productivity goes up. Stress goes down. So do errors. Whether you have only a few people on your team or a very large workgroup, Xerox® offers a wide range of MFPs that deliver flexibility and advanced features to copy, print, scan and fax—all from one device. It's about streamlining your workflow and it starts by using Xerox® Workflow Solutions right from your MFP.



# Print more color for less.

If you print lots of pages and lots of color, Xerox® Solid Ink printers and multifunction printers can help you realize significant savings on 70% of the color printing you do every day. You get exceptional value, with a total cost of ownership that's hard to beat.

And when you choose the ColorQube 8870, ColorQube 9301/9302/9303 or ColorQube 8900, how you pay for the Solid Ink you use is completely up to you, with two breakthrough cost saving options to choose from: Hybrid Color Plan or pay as you go.

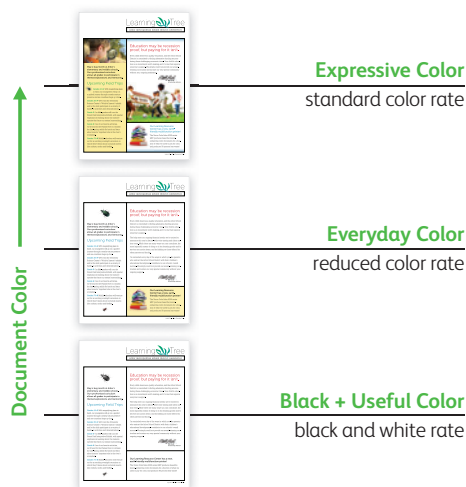
## Hybrid Color Plan

If you like the simplicity of metered billing, choose the ColorQube 8870, ColorQube 9301/9302/9303 or ColorQube 8900, and take advantage of high-impact color with the Hybrid Color Plan. It classifies documents based on the actual amount of color used — no more paying full-color prices for low-color documents!

The three tiers of the Hybrid Color Plan:

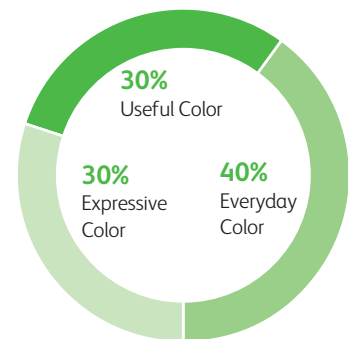
- **Black + Useful Color.** Billed at the black-only rate.
- **Everyday Color.** Billed at slightly more than the black-only rate.
- **Expressive Color.** Billed at the current market rate for color.

## Hybrid Color Plan



## Typical office document color distribution

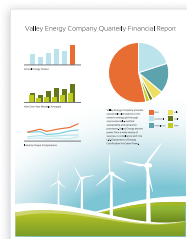
Office color documents can be classified by the amount of color used. According to Xerox® research, the breakdown of color documents in a typical office environment is:



## Pay as you go

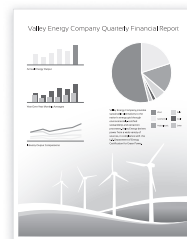
If you prefer replenishing your Solid Ink as you need it with no monthly commitment, consider paying as you go with the ColorQube 8870 or ColorQube 8900 — and get color for the cost of black-and-white. It's time to say hello to the power of color in every office document you produce. And say goodbye to worrying about how much it costs. Color printing. Black-and-white price. It's that simple.

## Pay as you go




Color

## Same low price!



Black-and-white




**ColorQube 8870**

Hybrid Color Plan

or

Pay as you go




**ColorQube 8700/8900**

Hybrid Color Plan

or

Pay as you go



**ColorQube 9201/9202/9203**

Hybrid Color Plan

or

Pay as you go

# Solid Ink Printers and Multifunction Printers

## Printers (Letter-size)



### ColorQube 8570

- Color: up to 40 ppm
- Black: up to 40 ppm
- Max. paper capacity: 2,200
- Duty cycle: 85,000



### ColorQube 8870

- Low cost color printing
- Color: up to 40 ppm
- Black: up to 40 ppm
- Max. paper capacity: 2,200
- Duty cycle: 120,000
- Hybrid Color Plan

## Multifunction printers (Letter-size)



### ColorQube 8700

Print, Copy, Scan, Email, Fax

- Color: up to 44 ppm
- Black: up to 44 ppm
- Max. paper capacity: 3,475
- EIP enabled
- Finishing options
- Print from / scan to USB



### ColorQube 8900

Print, Copy, Scan, Email, Fax

- Color: up to 44 ppm
- Black: up to 44 ppm
- Max. paper capacity: 3,475
- EIP enabled
- 3 Tier Billing
- Finishing options
- Print from / scan to USB

## Multifunction system (Tabloid-size)



### ColorQube 9301/9302/9303

Print, Copy, Scan, Email, Fax

- Color: up to 38/45/55 ppm
- Max. paper capacity: 7,300 sheets
- Max. paper weight: 220 gsm
- Advanced finishing options
- EIP enabled
- Hybrid Color Plan
- 2 Tier Billing

Note: Products may be pictured with options or accessories.

For more information, call **1-877-362-6567** or visit us at [www.xerox.com/office](http://www.xerox.com/office)



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