

Websense Web Security Gateway Voted Best Channel Product 2009

Web Security Innovator Earns High Marks in Partner Enablement and Product Performance in Business Solutions Magazine Readership Survey

SAN DIEGO, CA, Aug 31, 2009 (MARKETWIRE via COMTEX News Network) -- Underscoring its commitment to technology excellence and partner enablement, Websense, Inc. (NASDAQ: WBSN) today announced the Websense(R) Web Security Gateway has been recognized by Business Solutions Magazine's value-added reseller (VAR) subscribers as one of the "Best Channel Products" of 2009.

Introduced in September 2008, the Websense Web Security Gateway earned high marks in the Web content filtering category. In particular, Business Solutions Magazine readers noted the overall serviceability of the innovative Web 2.0 security software, as well as its richness in features and functionality, superior reliability and durability, and ease of integration.

"Websense certainly earned its spot on the Business Solutions Magazine Best Channel Products list," said Sue Bresee, publisher of Business Solutions Magazine. "Websense rated exceptionally well overall in the Web Content Filtering category, but particularly high in richness of features/functionality and VAR's ability to service. Our survey results clearly show that Websense has many satisfied resellers."

Enabling its partners' success through the Websense ChannelConnect Global Partner Program, Websense introduced three new channel enablement programs earlier this year to help drive greater profitability and sales opportunities for partners. These resources included the Websense Online Renewal Center, an Enhanced Deal Registration Program and the new Just Rewards Program, all of which are offered at no cost to Websense partners in North America.

"We are extremely honored to be recognized by the VAR community for having one of the best channel products of the year," says David Roberts, senior vice president of Americas Sales for Websense. "This accolade further validates our ongoing investments in the channel and showcases that our channel partners are deriving real value and sizable profits from our growing portfolio of Web, data and email security offerings."

In selecting the winners, Business Solutions Magazine surveyed more than 2,100 verified resellers, who cast more than 19,800 votes, making it one of the largest surveys of its kind, according to the magazine. For more information, visit <http://www.bsminfo.com>.

For more information about becoming a Websense Partner, solution providers can visit <http://www.websense.com/partners>.

About Websense, Inc.

Websense, Inc. (NASDAQ: WBSN), a global leader in integrated Web, data and email security solutions, provides Essential Information Protection(TM) for approximately 44 million product seats under subscription. Distributed through its global network of channel partners, Websense software and hosted security solutions help organizations block malicious code, prevent the loss of confidential information and enforce Internet use and security policies. For more information, visit <http://www.websense.com/>.

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