

Cisco Contract TechCheck Evaluate the risk in your Cisco environment

Did You Know?

- The rise of trends like Cloud, Mobility and the Internet of Things (IoT) is set to increase IP traffic globally three fold by 2019.
- According to a Softchoice report examining more than 200 network environments, 60% of all businesses have end-of-support devices, posing significant risk and indicating a general lack of readiness to support increased traffic.

A Better Way to Keep on Top of Network Infrastructure

Cloud, mobility and the Internet of Things (IoT) are increasing demands on the network. Yet most organizations struggle to know what devices are covered by maintenance and which ones may need to be replaced. Beyond the risks posed to network uptime, there's the added challenge of managing multiple contracts, which can lead to unnecessary spending on equipment that may be past its best before date or no longer in use.

To address these issues, we created the Cisco Contract TechCheck. This consultative engagement provides a full overview of your SMARTnet status, the state of your devices in terms of their lifecycle, and provides recommendations to simplify contract management and aid future planning.

Unique Capability	Benefits
Provides insight into your registered Cisco hardware	Get a consolidated overview of what Cisco is reporting in your environment and any potential gaps or risks
Identifies unsupported assets	Gain visibility into the true status of your Cisco contracts along with assets that may be end of life or end of sale
Identifies all support contract dates	Simplify management by understanding your opportunities to consolidate or co-term Cisco contracts
Initiates Life Cycle Management	Improve planning for upgrades and technology refreshes by creating a roadmap for future network needs

Why Softchoice?

- Over 500 network projects conducted in 2015
- More than 200 Cisco Contract TechChecks delivered since inception
- Best-in-class Cisco Customer Satisfaction rating of 4.7 out of 5
- 10,000s of client network devices under management through Softchoice's globally recognized Keystone Support

Getting Started is Simple

To start your Cisco Contract TechCheck simply fill out a letter of authorization granting Softchoice access to pull your Cisco contract summary details. Your account manager will then set a 45-minute call with a Softchoice Cisco Specialist to review the results. Keeping on top of your network infrastructure has never been easier!

"Saving significant time & cycles while decreasing project risk" rank as the top reasons client's selected Softchoice to deliver innovative project strategies.

- <u>TechValidate</u>