

Know your network is ready with
the Network Readiness Analyzer

softchoice

Lack of visibility, time and skills makes it impossible for you to plan and execute.




 **Business Challenge**

The rise of trends like Cloud, Mobility and the Internet of Things (IoT) is set to increase IP traffic globally three-fold by 2019. However, most IT leaders struggle to know that their network is ready for these trends slowing progress, stalling out decisions and bringing their business initiatives to a halt. Traditionally, you had to layer on new infrastructure as needed creating complexity but with new technology this approach is no longer sustainable.

 **How This Affects You**

- **Inability to plan effectively** – you can't predict the impact of new services or applications on the network
- **Lack of visibility and insight** – you can't collect the right information and lack the skills, time or tools to turn existing data into an action plan
- **Unknowns stall progress and introduce risk** – you struggle to gain visibility into what is in your network and what is supported

 **Customer Success Story**

Challenge | The City of Moncton wanted to leverage Magnetic Hill, one of the largest concert venues in North America, as part of their economic development plan. The City wanted to provide concert promoters with a “turn-key” end-to-end solution for hosting top name performers.

What Softchoice Did | The City engaged Softchoice to deliver design and implementation of a wireless infrastructure including a wireless over UC system, video conferencing, IP Phones and secure firewalls ensuring secure reliable network infrastructure and communications for thousands of concert-goers and staff.

Key Outcomes | The City has since hosted some of the highest grossing tours in North America and has been recognized for leveraging innovation to create economic opportunity.

“Our good relationship with Softchoice is ongoing, and has helped us meet several diversified goals across different technology frameworks (VOIP, Network, Storage, Wireless).”

— Shane Hudson, IT Manager, City of Moncton



60% of all businesses have end-of-support network devices, indicating a lack of readiness for the future.

– Softchoice Study of 200 Network Environments

What if you knew your network was ready?



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If you're preparing for the next big initiative or simply trying to stabilize the current network, but:

- You lack the skills, tools and time...
- You know aging infrastructure exists with "configuration sprawl"...
- You see complexity building as you react by layering in additional devices...

Then you need Softchoice's Network Readiness Analyzer providing the peace of mind, visibility, and insight to ensure your network is ready for the future. Understanding the health of the network and predicting the impact of new services and applications is a critical component of any organization's network transformation journey.

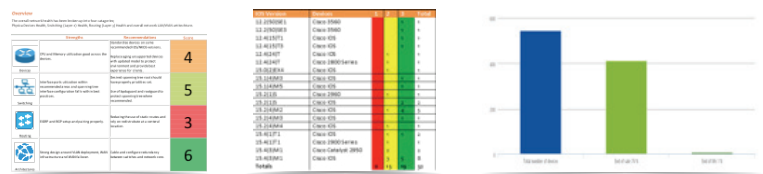
What you'll gain...

- You'll regain visibility by collecting the right information faster
- You'll understand the risks in the environment
- You'll gain confidence and set an action plan

? What is it?

- ▶ **Softchoice Network Readiness Analyzer**
With Softchoice's Network Readiness Analyzer, you'll be led through a proven methodology to evaluate the risk and readiness of your network to support future goals. Where relevant, Softchoice can expand the analysis so you can plan for the future including bandwidth evaluation and network readiness for specific applications and cloud services (such as AWS, Azure and Office 365).
- ▶ **Collect the right information faster**
Through discovery, you'll provide input to focus the effort on key initiatives and network pain points. You'll regain visibility as Softchoice's experienced networking engineers apply advanced toolsets to collect the right data to create a map of the network and gather health metrics, configurations and overall network design.

- ▶ **Understand the risks in your environment**
You'll understand what needs to change based on potential barriers as Softchoice network experts consolidate data into a network scorecard. You'll gauge risk level by categorizing overall network health into four main areas including device health, switching, devices and architecture/design.
- ▶ **Action plan confidence**
During an in-depth knowledge transfer session and executive summary, you and your team will gain the confidence needed to make decisions in building or validate your network strategy.



? Why Softchoice for Networking?

- Over 500 successful Network Projects conducted in 2015
- Dedicated Cloud Services Practice spanning leading cloud providers such as Microsoft and AWS
- Recognized Talkin' Cloud 100 Cloud Service Provider
- 10,000s of client devices under management via globally recognized Keystone Support



Next Steps

Contact your Softchoice Account Manager to schedule an appointment with a Networking Solution Architect.