

# Softchoice Security Accelerator: Combating Malware/Ransomware

softchoice

Accelerate your network  
defence implementation with  
Cisco Security Solutions.



## Business Challenge

There's a reason why security is one of your top three priorities: as companies innovate with Cloud, Internet of Things (IoT) and BYOD strategies, more devices than ever live unknown outside your protected network perimeter introducing more points of vulnerability for ransomware and malware. Not only do you need your security strategy to evolve beyond the four walls of your business, you also need to integrate a solution with a diverse set of endpoints. With new security threats growing every day, how quickly can you implement the right solution?

## How This Affects You

- **Lack of visibility** – with more threats happening outside traditional business walls, visibility is lost making threat detection and response less effective.
- **Inability to remediate advanced malware threats** – you are unable to detect and quickly remediate today's more advanced threats.
- **Growing complexity** – the complexity of managing your security infrastructure often requires specific expertise, which drives up costs.

## Customer Success Story

A large healthcare organization recognized that introducing lifesaving technology advancements required a rock-solid network to ensure uptime, reliability and performance. Working with Softchoice, they integrated advanced technology into their hospital design to bridge silos and deliver on the critical network requirements of their operations.

*"Softchoice is a key partner in the design of our new hospital. They act as an integral part in the development of our facility. We rely on their vast network and security experience."*

*– IT Manager, Healthcare Organization*

*"We've found that 54% of breaches go undetected for months, and that the average time-to-discovery is 243 days."*

*"The Importance of Threat-Centric Security." Cisco, February 2015.*

## What if you could...

Quickly gain visibility and control over all users, threats, and vulnerabilities within and outside your network?



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## If you've decided to adopt advanced internet security technology, but:

- You need a way to accelerate integration across all endpoints
- You don't have the expertise you need to fully optimize all features
- You haven't planned for the operation of the new technology

## Then...

You need Softchoice's Cisco Security Accelerator to bring peace of mind, insight, and support for your team. Working with Softchoice, you'll be able to fully implement and integrate a comprehensive security solution across all devices and endpoints both inside and outside your network firewall.

## What you'll gain...

- You'll build a design with the support of a security and networking expert
- You'll implement with confidence by having Softchoice serve as an extension of your team
- You'll set a stable security posture to stay ahead of new threats

## ? What is it?

### ▶ Deploy a security solution with a Cisco certified security and networking expert.

We'll start with a planning and discovery discussion to review your existing edge security environment, rules and policies. A certified security and networking expert will team up with you to conduct a design workshop to document and validate areas such as installation requirements, web access policies and agree upon a final test plan.

### ▶ Implement with confidence by extending your team.

Gain confidence by extending your team with Softchoice. You'll get help with any needed staging and deployment of new equipment, then quickly move into architecture configuration to protect your environment against advanced malware. You'll be able to easily integrate security technology with the active directory structure and identify users and host machines that are at risk. Finally, you'll confirm your goals using the test plan as we evaluate the configuration through a series of use cases. Through the knowledge transfer process, you will build your team's confidence and expertise with the solution.

### ▶ Why Softchoice for Cisco Security Accelerator?

- Access to a community of interdisciplinary engineers who understand mobile users and business productivity applications
- Cisco Partner Advanced Security Architecture Specialization
- Dedicated Cloud Services Practice spanning leading cloud providers such as Microsoft and AWS
- Recognized as Cisco Security Partner of the year

### ▶ Related Services:

- Next Generation Firewall Accelerator
- Cisco Umbrella Accelerator



## Next Steps

Contact your Softchoice Account Manager to schedule an appointment with a Softchoice Cisco Solution Architect.