

# Why Plantronics will exceed your expectation?

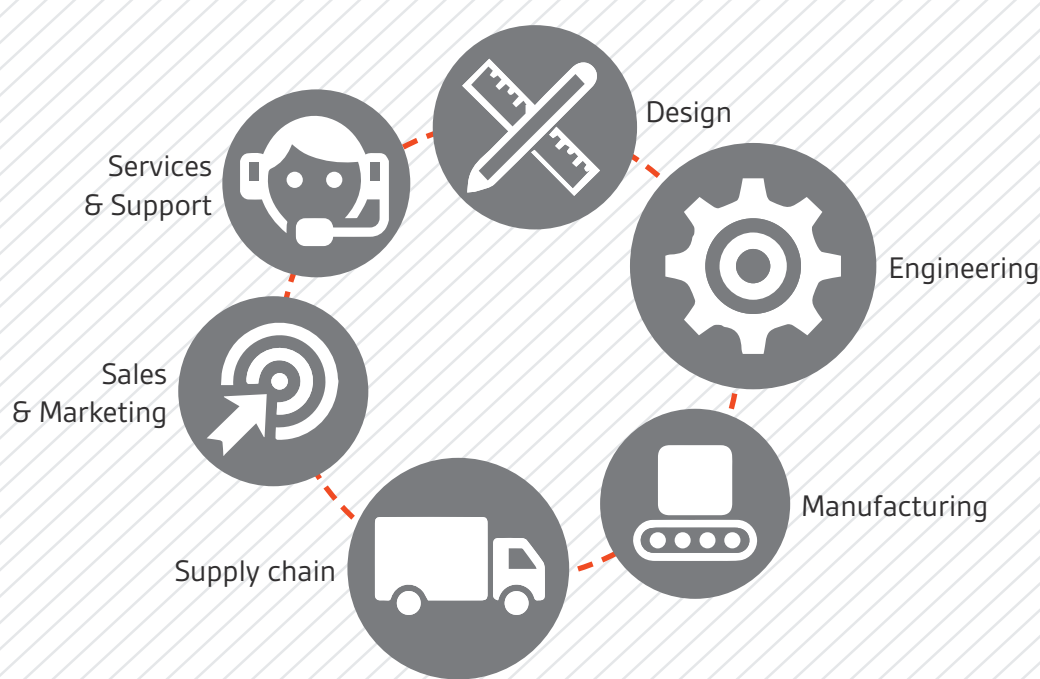
Unlike some companies, the Plantronics brand is built on 50+ years of headset innovation, consistently adding value for our customers and our sales partners alike.

Here are the reasons why:

**Capabilities, Reputation, Partnerships, Service & Support, Design, Heritage.**

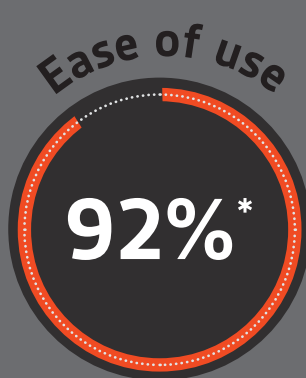
## Unrivalled capabilities

A key advantage is that we control every step of our production process.



## Unrivalled reputation

Customers agree that our products are worth more due to superior...



\*Service satisfaction survey (UK) FY15 Q3

## Unrivalled partnerships

### Our approach

We consider everything — quality, comfort and reliability



### Customer difference

End users save money by extending the lifecycle of every product



### Your benefits

Expect to spend less time on support

## Unrivalled service & support

Headsets are our lifeblood but our customers need more and we provide it.

### Our Tools

#### Plantronics Hub

Our suite of software that enables successful headset estate deployment and management

#### UC Toolkit

Our online resources that makes life easier during UC rollouts

#### Compatibility Guides

Our online tool to find the right audio device

#### Plantronics Manager Pro

A cloud service for IT teams to manage headset and software settings to create a solution that make sense for their environment

### Our Services

#### 24/7 Knowledge Base

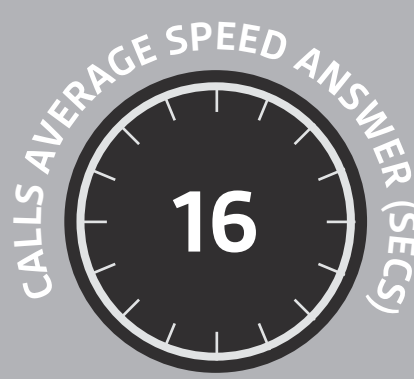
Find the answer to any question (in 12 languages)

#### Technical Assistance Centre (TAC)

Get help by phone, online chat or email. We offer support in 200 languages. Just call **0800 410 014** on Monday-Friday, 08:30-12:00 and 12:30-17:00

#### Global Service Application — GSA

Simple to use, online system for logging faulty product, available 24/7



\*Technical support satisfaction survey (UK) FY15 Q3

## Unrivalled design

Our headsets are designed for every waking moment based on the everyday needs of our end customers



And here are just some of our awards:



**TMC Net — Voyager Legend UC**  
Unified Communications Product of the Year



**Frost & Sullivan EncorePro family** — Global Contact Centre and Office headset market share leadership award



**BackBeat PRO and BackBeat FIT**  
CES awards

2014

2014

2015

## Unrivalled heritage

Plantronics started life as a headset company and we are still a headset company. Relied upon by everyone from pilots to astronauts to emergency workers, we stayed true to our roots while growing to become a world-leading audio solutions provider.



**100%**

of the **Fortune 100** depend on Plantronics headsets *everyday*