

# UNITRENDS CLOUD SERVICES

FLEXIBLE CLOUD STORAGE, BACKUP, RETENTION, AND RECOVERY

**Business uptime and data retention requirements are increasing. But most IT organizations don't have the budget for a secondary site or the time to manage offsite storage. Let the Unitrends Cloud do the work for you. Our backup appliances work with the Unitrends Cloud to deliver long-term retention and disaster recovery spin-up at an affordable, predictable cost.**



## Unitrends Cloud

The Unitrends Cloud manages over 100 PBs of customer data in SSAE 16 certified cloud data centers in five countries. We offer a range of cloud retention, recovery, and continuity services for our backup customers.

## Unitrends Forever Cloud

Designed to allow your business to easily and affordably meet retention and compliance requirements, Forever Cloud offers long-term, off-site retention. Through your Unitrends backup appliance, automatically copy on-premises backups to the highly-available and secure Unitrends Cloud. Pay only for protected capacity, with pricing scaled to your chosen retention policy. Forever Cloud removes the burden of long-term retention management from you and extends on-premises retention to the cloud, reducing capital expense and operating costs while providing a cost-effective alternative to sending tapes off site for long-term retention.

## Unitrends Forever Cloud with Unlimited DRaaS

Unitrends Cloud offers optional three optional DRaaS (Disaster Recovery as a Service) options. DRaaS provides rapid spin-up of critical applications within the secure Unitrends Cloud at a cost significantly lower than building a second DR environment. You can mix and match DRaaS service levels based on your recovery goals and most critical servers to meet your objectives and budget.

## Unlimited DRaaS

Unlimited DRaaS is paired with your Forever Cloud account to spin-up an unlimited number of VMware and Hyper-V VMs and physical Windows servers.

## Elite DRaaS: 24-Hour Spin-Up SLA

Elite DRaaS is an add-on that's configured per virtual machine and delivers a guaranteed 24-hour spin-up service level agreement (SLA). Recovery Assurance is also included with Elite DRaaS, proving Recovery Point Objectives and Recovery Time Objectives are being met via automated, application level testing and recovery. Unitrends provides automated DR testing reports that prove recoverability.

## Premium DRaaS: 1-Hour Spin-Up SLA

Premium DRaaS is an add-on that's configured per virtual machines and delivers a guaranteed 1-hour spin-up service level agreement (SLA). Recovery Assurance is also included with Premium DRaaS, proving Recovery Point Objectives and Recovery Time Objectives are being met via automated, application level testing and recovery. Unitrends provides automated DR testing reports that prove recoverability.

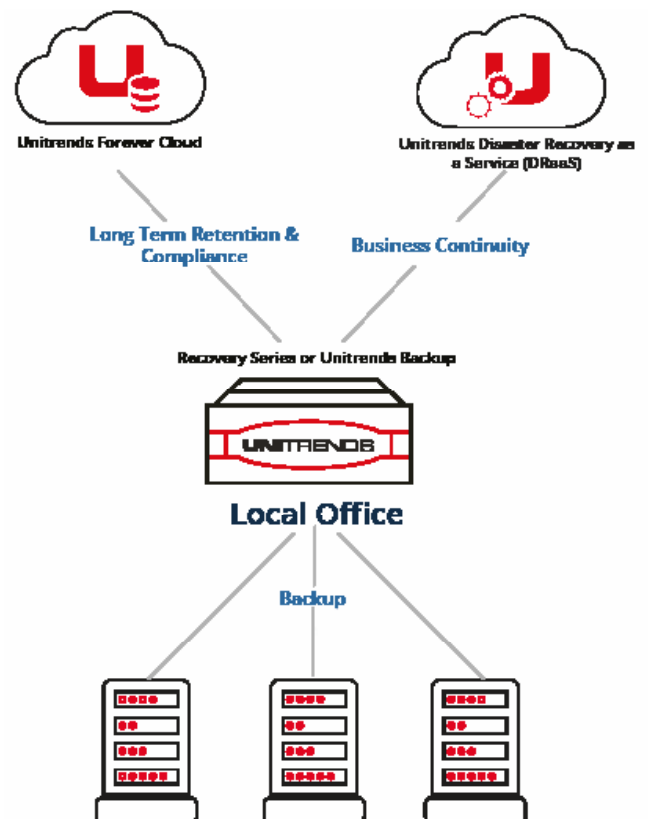
## Unitrends Cloud Services Include:

- Redundant cloud storage to ensure availability of your data.
- Retention options so you can satisfy internal policies, compliance requirements, and industry regulations.
- Advanced WAN Optimization (WO) and in-flight deduplication, so your data transfers to the cloud faster, with less drag on your network.
- Military grade security with AES-256 encryption capabilities for data in-flight and at-rest.
- Rapid deployment in a matter of minutes with the same replication and backup copy UI as Recovery Series on-premises appliances and Unitrends Backup software.
- The option to jump-start cloud protection with rapid seeding to quickly establish the initial data set in the cloud (optional, available to customers in U.S.).
- The ability to easily see what data is protected in the cloud, and the use of Unitrends' built-in self-service cloud tools to restore that data.
- Rapid Return service - in the event of a disaster at your site, your most recent backup set (latest recovery point after the disaster is declared) is copied to a Recovery Series appliance or NAS device and shipped overnight via next business day delivery to your site.
- Hosting in secure SSAE 16 certified data centers for your peace of mind. Unitrends Cloud data centers are available in the United States, Canada, Germany, United Kingdom, and Australia.
- Optional Disaster Recovery services and Recovery Assurance automated testing in the cloud to ensure your RPOs and RTOs.



We are using the Unitrends Cloud...I can now sleep at night knowing I have a fully backed up infrastructure and a tested DR solution that will keep our business running in the face of a disaster.

Michael Gates  
IT Manager  
Mercedes Benz of Oklahoma City



Unitrends Cloud and Disaster Recovery Services

UNITRENDS CLOUD SERVICES COMPARISON				
Terms	Forever Cloud	Forever Cloud with Unlimited DRaaS	Elite DRaaS	Premium DRaaS
Service Description	Long-term cloud retention	Long-term cloud retention + DR Services & VM Spin-Up	24-hour VM spin-up SLA + Recovery Assurance automated DR testing	1-hour VM spin-up SLA + Recovery Assurance automated DR testing
Retention Policy	Customizable - 90 days, or annual up to 7 years, or infinite	Customizable - 90 days, or annual up to 7 years, or infinite	Not Applicable	Not Applicable
Self-service, granular recovery	✓	✓	✓	✓
24/7/365 White Glove Service & Customer Support	✓	✓	✓	✓
Secure VPN connection to the cloud	✓	✓	✓	✓
DR Spin-Up of VMware vSphere VMs	X	✓	✓	✓
DR Spin-Up of Microsoft Hyper-V VMs	X	✓	✓	✓
DR Spin-Up of Windows Physical	X	✓	✓	✓
4 weeks of cloud operations testing & spin-up. Per 12 months.	X	✓	✓	✓
Recovery Assurance Automated DR Testing in the Cloud	X	X	✓	✓
24 hour SLA for spin-up of VMs - From the time the disaster is declared	X	X	✓	—
1 hour SLA for spin-up of VMs - From the time the disaster is declared	X	X	X	✓
Pricing Terms	Sold in 500 GB protected capacity increments	Sold in 500 GB protected capacity increments	Sold per VM as an add-on to any Forever Cloud account	Sold per VM as an add-on to any Forever Cloud account
Term	1, 3, or 5 year subscription	1, 3, or 5 year subscription	1, 3, or 5 year subscription	1, 3, or 5 year subscription
Max machine size in cloud	NA	4 vCPU / 8 GB	8 vCPU / 16 GB	24 vCPU / 128 GB

Legend	
X = Not Included	✓ = Included