

# CHOOSING GOTOMEETING OVER WEBEX

At GoToMeeting, we understand that choosing the right online meeting solution is an important decision for your business. It's why we say that GoToMeeting is a partnership, not just a purchase.

On the surface it might be challenging to compare the offers of two different products like Webex and GoToMeeting but in reality, it's pretty straightforward: customers who choose GoToMeeting over Webex experience greater savings, simplicity, support and reliability.

## Support

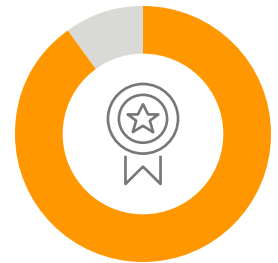
GoToMeeting is a partnership, not just a purchase. We offer our customers 24/7 support, customized onboarding, a fully managed rollout plan (that includes SSO and active directory options) and a dedicated Customer Success Manager for right sized accounts. In fact, 84% of surveyed users who evaluated Webex Meetings agree that GoToMeeting's onboarding and training are better than the competition.\*

## Savings

Say goodbye to Webex's added costs and complicated billing. At GoToMeeting, we make pricing and licensing simple and straightforward. And switching to GoToMeeting's own flexible and affordable audio, Enterprise pricing and free, unlimited cloud-based recording storage can add up to significant cost savings.

## Simplicity

When you become a customer, we'll tailor your offer to match your organization's needs. With site licenses and simple, flexible user management, GoToMeeting is built to grow with you. We're one vendor and one platform with seamless meetings across all devices, integrated chat that allows one-click meetings and the freedom of Smart Meeting Assistant that captures state of the art transcripts in an interface that makes them easy to read, use and share.



90% of surveyed users who evaluated competitors like Webex agree that **in terms of user-friendliness and reliability, GoToMeeting outperforms the competition.**\*

## Reliability

GoToMeeting hosts 18 million users worldwide each month and over 80 million meetings per year, all with 99.9% uptime. Our customers and partners tell us the GoToMeeting experience is simply superior to our competition, and a key reason for this is our reliable audio. We fully own our audio solution, and as a result, we can address and resolve issues more quickly than competitors like Webex - who work with third party audio vendors.



**89% of users who evaluated competitors like Webex agreed that the resulting professional meeting experience is superior with GoToMeeting.\***

### Our customers love GoToMeeting

“We have the hallmark of a good vendor relationship with GoToMeeting.”

- **Bob Flores**, VP of IT, Coalfire

“Out of the box, GoToMeeting has done a great job of providing their own online training and support that works very well.”

- **Daniel Rivera**, Technical Service Manager, Make-A-Wish Foundation

“Quality and consistency are the most important for me. GoToMeeting always works while competitor tools always seem to have issues. I can rely on GoToMeeting.”

- **Application Architect at a Medium Enterprise**

## Are you ready for better meetings?

\*Source TechValidate, 2018. [techvalidate.com/product-research/gotomeeting](https://techvalidate.com/product-research/gotomeeting)

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