Softchoice Backup & Archive Accelerator+ for AWS

An accelerated approach to cloud-based backup and archiving.

softchoice

IT organizations struggle to keep up with the growing storage demands related to backup and recovery. Budget cycles often require IT to oversize storage to address the lengthy refresh cycles. With on premise storage capacity shrinking, IT is forced to decommission storage or reduce offsite backup costs. Most see the benefit of transitioning to a pay-as-you-go OPEX model to address the immediate storage demands; however, are not clear on how to leverage cloud based solutions.

The **Softchoice Backup & Archive Accelerator+ for AWS** is designed for clients who want to balance costs with recovery time objectives and simplify the transition to a pay-as-you-go model. Softchoice's cloud expertise ensures best practices are followed during initial architecture and implementation to set a strong foundation poised for potential growth while simplifying the transition by scaling on premise backup software.

amazon web services | Partner Network

CONSULTING PARTNER

Relevant Technology

Storage Gateway, Simple Storage Service (S3) and Glacier

Why Softchoice for AWS

- Currently managing over 25,000 users within cloud environment
- IaaS consultants with an average of 10 years experience and depth in architecting/managing real-world hybrid scenarios
- IaaS planning based on formalized methodology for predictable results, and long-term stability
- Connect on premise data center infrastructure expertise with the new world of cloud computing

Deliverable	Client Benefits
Backup and archive consultation workshop	Identifies current and future state considerations to shape a solid architectural approach
Architecture and implementation plan	Provides clarity related to the integration approach between the on premise infrastructure and AWS resources
Implementation program	Implementation based on real world client scenarios ensures a solid foundation and provides integration with existing backup solutions
Quality assurance	Validation prior to production implementation mitigates risk
Knowledge transfer	Provides client ownership of the solution moving forward and identifies areas for future expansion
Keystone Onboarding	Keystone services for support for the new Backup and Archive solution including 24x7 support, configuration mentorship and reporting

Getting Started

Call your Softchoice Account Manager to set up an appointment with a Softchoice solution architect. Our solution architects are members of Softchoice's exclusive technical community with advanced knowledge of AWS solutions. They will provide you with more information and a statement of work, where specific assumptions and deliverables will be outlined.

Why the Softchoice Backup & Archive Accelerator+ for AWS works

Based on client feedback and real-world deployments, Softchoice created the Backup & Archive Accelerator+ to fast track your evaluation and adoption of cloud-based backup. Softchoice has completed over 5,000+ projects throughout North America helping clients discover, plan, deploy, adopt and operate solutions. Using similar delivery best practices, the Backup & Archive Accelerator+ for AWS improves returns and lowers risk through effective planning to align technology with desired business outcomes.

TechValidate

Client Outcomes

100% of surveyed IT organizations who leveraged Softchoice Services for integration into current environment saw value.

Source : TechValidate survey