

Case Study: Medium Enterprise Health Care Company Achieves an “All-in-Cloud” Strategy

Introduction

This case study of a medium enterprise health care company is based on a December 2015 survey of Softchoice customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“Softchoice has been a long term partner with our organization. AWS was needed in our environment and Softchoice delivered.”

Challenges

- Seeking a transition to an all-in Cloud adoption model to better manage IT costs.

Use Case

- Uses Amazon Web Services for the following:
 - Development and Test Sandbox
 - Web Sites and / or Web Applications
 - Content Delivery
- Provided the following services related to Amazon Web Services by Softchoice:
 - Business Case Development and / or Cost Forecasting
 - Architectural Design
- Achieved the following with the help of Softchoice Services:
 - Managed IT costs

Results

- Delivered services to their business 1 week faster as a result of the solution with Softchoice and AWS.
- Reallocated 8 personnel hours as a result of engaging Softchoice Services.
- Rates the following Softchoice Services capabilities:
 - End-to-end solution capability: highly valuable
 - Expertise & knowledge transfer: extremely valuable
 - Delivery methodology: highly valuable
 - Personalized service delivery: extremely valuable
 - Expertise: valuable
- Has seen the following with Softchoice’s abilities:
 - Save significant time & effort: significant results
 - Decrease project risk: results
 - Improve overall outcome: significant results
 - Build internal skills: very significant results
 - Deliver business results: significant results
- Decided to work with Softchoice for the following reasons:
 - The AWS Partner Program credentials
 - The expertise in Softchoice Billing, Licensing, and Procurement

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Health Care

About Softchoice

Softchoice Solutions help optimize business performance, deliver improved services to customers and enable cost-savings.

Learn More:

[Softchoice](#)