



Understand your **Cisco environment**

Manage your Cisco Environment, with the Softchoice Cisco Contract TechCheck

The **Cisco Contract TechCheck** is a consultative engagement that provides support in understanding your Cisco network by contract management, product life cycle management, and assistance in roadmapping your network to meet business growth and network enhancements.

The Softchoice Cisco Contract TechCheck

- provides insight into your registered Cisco hardware
- provides insight into your active and expired contracts
- Analysis of the life cycle on your registered products
- Provides a summary with recommendations to optimize your Cisco network and contracts

Client Benefits

- A consolidated view of the Cisco devices within the environment along with reporting on gear that may lack maintenance coverage or is end of life or end of sale
- Recommendations provided by Softchoice Cisco-certified consultants for consolidating, co-terming, and managing contracts
- Roadmap for future network needs, including inventory verification and planning for expanding or updating of your core network.

How to get started

To start your Cisco Contract TechCheck today simply fill out the <u>letter of authorization</u> granting Softchoice access to pull your Cisco contract summary detail report and provide it to your Softchoice Account Manager.

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Key Stats

- **36%** of network devices discovered do not have any maintenance coverage (be *it SMARTnet, carepacks, etc*)
- 23% of network devices discovered are end of sale or end of support
- In 2014 Softchoice delivered roughly
 1,400 TechChecks. Since 2011, we have delivered TechChecks to more than
 1600 individual clients



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