

# Cisco and Softchoice: Better Together

## The Value of Working With Softchoice and Cisco

We custom design collaboration, enterprise network and data center solutions based on the needs of your enterprise, providing complete project management support - from technology fulfillment to implementation and knowledge transfer. At every step, we seek to rationalize your investment, refine business processes and leverage leading technologies to support your immediate and long-term business goals.

## Our Resources

Our solution architects bring over ten years of extensive experience implementing the latest innovations in network security, unified computing, collaboration, mobility and wifi to solve real business challenges.

- A team of over 20 CCIEs located across North America.
- Assisted with the implementation of collaborative technology upgrades and data center consolidations from SMB to enterprise businesses across a wide variety of verticals.
- The Cisco Customer Satisfaction Gold Star Award for U.S. and Canada.

## PARTNERSHIP

### Our Gold Partnership with Cisco

By achieving our Cisco Gold Partner certification, Softchoice has met or surpassed Cisco's stringent program requirements for competencies and capabilities in these key areas:

- Design, implementation and support expertise in advanced Cisco technologies
- Mature support processes, methodologies and infrastructure to ensure timely and effective resolution of customer issues 24x7, 365 days a year.
- Ongoing technology training and maintaining a deep bench of certified engineers
- Support specialists qualified to design, implement and support mission-critical communications systems
- Exceeding Cisco's rigid customer satisfaction benchmarks
- Investments in lab infrastructure to expose System Consultants and customers to innovative new technologies



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## Cisco Masters Unified Communications Partner

Earned through extensive testing and lab work, the advanced unified communications specialization is a verification of Softchoice's proficiency in designing, installing, and supporting comprehensive unified communications solutions.



## Cisco Masters Service Provider

The Cisco Master Service Provider badge and certification recognizes an exclusive group of partners with the highest level of competency and capabilities. Softchoice is uniquely positioned to offer best-in-class Cisco Powered services which are validated to insure security, reliability, and performance. A Master level CMSP partner must pass a third-party architectural and services audit. A Cisco Master Service Provider is a proven partner for the most complex and critical cloud and managed service business solutions.



## Cisco Advanced Wireless LAN Partner

The Cisco Advanced Wireless LAN Specialization recognizes Softchoice's knowledge and expertise in building and maintaining unified wireless LAN solutions.

## Cisco Advanced Routing and Switching Partner

The Cisco Advanced Routing and Switching Specialization recognizes Softchoice for its knowledge and expertise in selling, designing, installing, and supporting comprehensive, integrated network solutions.

## Cisco Advanced Data Centre Networking Infrastructure Specialization

The Cisco Advanced Data Centre Networking Infrastructure Specialization is designed to address the requirements that enterprise and commercial customers face in deploying a wide range of data centre technologies and applications. Cisco Advanced Data Centre Networking Specialized Partners are experts in building end-to-end data centre solutions based on industry leading Cisco data centre networking products.

## Our Certifications

In addition to our Project Management Office (PMO), our certifications include:

- CCIE Routing/Switching
- CCIE Security
- CCIE Voice
- Cisco Certified Voice Professional
- Cisco Certified Design Associate
- Cisco Certified Network Associate
- Cisco Certified Network Professional
- Cisco Lifecycle Services AUC (650-251)
- CQS - Cisco Advanced Wireless Design Specialist
- CQS - Cisco Advanced Routing & Switching Solutions Specialist
- CQS - Cisco Advanced Routing & Switching Field Specialist
- Cisco SAN Solution Advisor
- Cisco Advanced Data Centre Networking Infrastructure Support Specialist
- Cisco Data Centre Application Services Design Specialist
- Cisco Data Centre Application Services Support Specialist
- Cisco Data Center Unified Computing Support Specialist
- DCSN Design Specialist
- DCSN Support Specialist