### dialpad Sell

### The only phone built for sales

Warm up the cold call with HD call quality plus realtime coaching powered by Ai. Sell helps managers ramps reps faster plus offers automatic call logging no matter the device, so sales teams can capture and coach all from a single platform.



# Because every closer needs a little help getting there

#### COACH FROM ANYWHERE

Ramp reps faster no matter if you're on their call, reviewing post-call metrics, or serving up rep recommendation cards when you can't do it in person.

#### NATIVELY INTEGRATED

Keep all your call insights in one place: your CRM. Calls, texts, voicemails, and transcripts are automatically logged whether your reps are taking calls from their desktop or cell phone.

#### KEEP TRACK WITH AI POWERED FEATURES

Know where reps are struggling on calls and how to provide better guidance with embedded call transcriptions inside of Dialpad's call history hub.

#### COACH FROM ANYWHERE

- Group ramping reps to easily track and monitor calls from a single interface
- Leverage sentiment analysis to quickly evaluate how calls are being handled and where your attention is needed
- Follow along with the conversation with embedded, live transcriptions plus the option to message reps or join the call
- Create rep recommendation cards that trigger based on keyword phrases by either rep or customer on every call

#### NATIVELY INTEGRATED

- Work from a single interface with a native dialer inside of Salesforce
- Automatic call logging with CRMs or engagement platforms like Salesforce, HubSpot, and Outreach

#### KEEP TRACK WITH AI POWERED FEATURES

- Track every conversation with automatic call transcriptions that surface during and post-call
- Uncover patterns with keyword tracking inside of analytics or dig into a specific conversation to understand how to provide better guidance

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## Dialpad has transformed the way we sell and service.

Director of IT | PlanGrid