

THIRD-PARTY LOGISTICS COMPANY DOUBLES PICKING RATE

Shrinks Put-Away and Picking Time with Solution Providers
Honeywell and Savant Software

“Our analysis suggested our efficiencies would increase by 50 percent. The results, however, were dramatically better: Our receiving process and pick-per-hour speed increased by almost 300 percent.”

James Peacock, Founder and CEO

Case Study





Third-party logistics company SKU Distribution offers its clients the freedom to focus “on their business” rather than get trapped in the day-to-day of operating “in their business.” As the company grew, its previous supply chain software slowed it down: picking, receiving, and inventory put-away speeds fell below industry averages, leading to more labor hours and overtime.

The Needs

SKU Distribution needed a scalable, efficient and accurate solution to bring down operational overhead – and they needed it quickly, because as the company’s customer base grew, its inefficiency was growing exponentially.

An Unusual Rollout

Issues with the previous software had reached a critical point: SKU Distribution opted to roll out the new solution over a weekend during the busiest time of the year.

“Operations were shut down at noon on a Friday after the completion of all picking and shipping activities. Ten college students were hired to assist in the transition: Everything was cyclically counted in the primary locations for picking. The process was completed by Sunday afternoon. We went live with Savant Sunday afternoon, tested several orders and were up and running Monday morning with very little downtime. By Tuesday afternoon, we were in full operation mode,” explained James Peacock, Founder and CEO.

The Solution

SKU Distribution found the right fit through **Honeywell Marketplace** and its Independent Software Vendor, **Savant Software**.

Savant’s solution utilizes the rugged, future-proof Honeywell CT60 for every activity in the warehouse, from receiving and put-away of goods to picking for direct-to-customer and direct-to-retail clients.

About SKU Distribution

SKU Distribution is a next generation, third-party logistics company with its core facility based in Gilbert, AZ. SKU provides integrated third-party logistics and fulfillment solutions to include the following:

- Third-Party Logistics Services
- Order Fulfillment
- eCommerce Fulfillment

Engineered for operational excellence, SKU Distribution leverages Intelligent Execution Solutions (IES), automation platforms and integration, quality control and proprietary methods – all allowing for a seamless fulfillment solution for B2B and B2C operations. SKU Distribution, privately held and financially strong, continues to set new industry standards and provide next-generation solutions for their clients.



www.skudistribution.com

The Benefits

- The order picking rate approximately doubled to 60/hour on average, giving employees the ability to pick 20 orders at a time with one sweep through the warehouse.
- SKU was able to reduce picking staff by 50 percent, reassigning three employees previously dedicated to accuracy checks to perform other operational activities.
- The unload and put-away process shrank immediately with the Savant rollout, from 6+ days to 8 hours. The system allowed SKU Distribution to locate and mitigate any issues in real-time and gives its clients' real-time access, too.

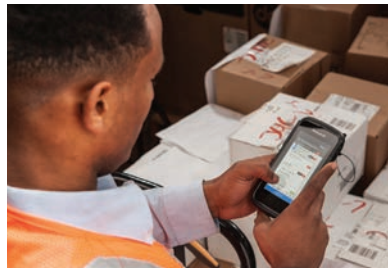
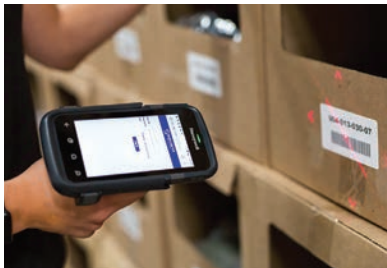
A responsive web portal for SKU's clients

The Savant/Honeywell solution's responsive web portal gives the company's clients the ability to see orders at every stage of the picking process, as well as those waiting to be picked. Clients can place orders on hold, change shipping details, and add or remove products from the order in real time, in addition to viewing when orders are shipped or back-ordered.

The upgrade eliminated 99.9 percent of SKU Distribution's customer service calls, allowing the company to reduce customer service staff by 30 percent.

About Savant Software

Savant Software is a leading provider of supply chain solutions for small, mid-market, and enterprise distributors and manufacturers. Its products include a small business WMS, enterprise WMS, farm-to-fork distribution, shipping manifest, container trucking, truck route management, and more. Their supply chain solutions are scalable, modular, and designed to fit every budget. Savant supports cloud and on-premise pricing models. Many of today's leading ERP applications integrate seamlessly into Savant's supply chain solutions.



“We are three times more efficient in all areas, with 50 percent less staff.”

For more information

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